

# A TRACK RECORD OF SUCCESS in Maryland and Virginia

Collaborative Health Systems (CHS) helps providers in Maryland and Virginia deliver value to their practices, value to their patients, and value to the healthcare system.



## Tops in the Nation

Becker's Hospital Review recently selected **Maryland Collaborative Care** and **Virginia Collaborative Care** for its 100 ACOs to Know 2016 list.

## VALUE TO PRACTICES

### SAVINGS

All four ACOs earned shared savings in 2015, with three ACOs seeing an **increase from the year before**.



### QUALITY SCORES

Group Practice Reporting Option (GPRO) scores that measure quality **increased from 83% to 94%** year-over-year.



**COLLABORATIVE  
HEALTH SYSTEMS**<sup>®</sup>  
A Universal American Company

# VALUE TO PATIENTS



## KEEPING PATIENTS OUT OF THE HOSPITAL

Hospital admissions and 30-day unplanned readmissions down at all four ACOs since launch. In 2015, three of the ACOs were in the top 90% nationally for Risk-Standardized, All-Condition Readmissions within 30 days of hospital discharge.

HOSPITAL ADMISSIONS  
AT ALL FOUR ACOS  
**WENT DOWN  
AN AVERAGE OF 18%**  
SINCE LAUNCH.



## DECREASING UNNECESSARY EMERGENCY DEPARTMENT VISITS

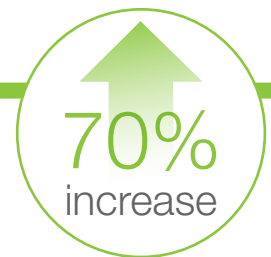
Emergency Department visits down at all four ACOs since launch.

EMERGENCY ROOM VISITS AT ALL FOUR ACOS  
**WENT DOWN BY AN AVERAGE OF 6%**  
SINCE LAUNCH.

Patients at our ACOs visited the doctor an average four times per year compared to three times per year for the standard fee-for-service Medicare patient.

# VALUE TO THE HEALTHCARE SYSTEM

\$46 million in savings to the Medicare Trust Fund in 2015, a **70% increase** from 2014.



## CONTACT US

**Paul Walker**  
Director, IPA Development (MD, VA)  
Paul.Walker@UniversalAmerican.com  
mobile: (678) 938-9006

**Ashleigh Majdeski**  
Director, IPA Development (MD, VA)  
Ashleigh.Majdeski@UniversalAmerican.com  
mobile: (317) 690-1844

<sup>1</sup> 8 GPRO measures are for preventive care: Breast cancer screening, colorectal cancer screening, flu immunization, pneumonia vaccination, BMI screening & follow-up, tobacco use screening and cessation intervention, high blood pressure screening & follow-up, clinical depression screening & follow-up