



FOR IMMEDIATE RELEASE
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Mid-Atlantic Collaborative Care Generates \$4.9 Million in Total Savings for the Medicare Shared Savings Program in 2017

Achievement in First Year Medicare Savings

TAMPA, Fla., FAIRFAX, Va., ROCKVILLE, Md. and BALTIMORE, Md. (Dec. 13, 2018) – Collaborative Health Systems, a WellCare Health Plans, Inc. (NYSE: WCG) company, announced today the more than 140 healthcare providers in Mid-Atlantic Collaborative Care generated \$4.9 million in total savings for the Medicare Shared Savings Program (MSSP) for performance year 2017, according to figures released by the Centers for Medicare & Medicaid Services. In 2017, the first year of operation for Mid-Atlantic Collaborative Care, providers also earned more than \$2.4 million in shared savings.

Mid-Atlantic Collaborative Care is a Medicare Shared Savings Program Accountable Care Organization (ACO). Medicare Shared Savings Program ACOs are groups of doctors, hospitals and other healthcare providers who come together voluntarily to provide coordinated high-quality care to their Medicare beneficiaries, while avoiding unnecessary duplication of services and preventing medical errors. When an ACO exceeds quality and financial thresholds – demonstrating achievement of high-quality care and wiser spending of healthcare dollars – it is able to share in the savings generated for Medicare.

“We are extremely proud to have generated total savings plus shared savings for our providers and the Medicare program in our first year,” said Rajiv Aggarwal, M.D., medical director, Mid-Atlantic Collaborative Care. “Medicare beneficiaries in our ACO had fewer hospitalizations and emergency room visits, which demonstrated our commitment to high-quality preventive care, such as influenza immunization, and chronic illness management. We are grateful the MSSP ACO program allows us to demonstrate how we can provide increasing value to the healthcare system and for our more than 16,000 Medicare beneficiaries.”

“Mid-Atlantic Collaborative Care’s outstanding performance in its first year in the Medicare Shared Savings Program demonstrates physicians can thrive while embracing new value-based payment models that prioritize quality,” said Anthony Valdés, president of Collaborative Health Systems. “We look forward to continuing to assist our provider partners with taking on progressively higher levels of risk while deepening patient relationships, maintaining high-quality care and lowering costs.”

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About Mid-Atlantic Collaborative Care

Mid-Atlantic Collaborative Care is an MSSP ACO focused on value-based healthcare. Our providers, who are located in Maryland, Virginia, and the District of Columbia, are dedicated to improving the quality of health care and lowering the growth rate of health care costs. Mid-Atlantic Collaborative Care participates in the Medicare Shared Savings Program under a

contract with the Centers for Medicare & Medicaid Services. For more information, visit midatlanticaco.com.

About Collaborative Health Systems

Collaborative Health Systems (CHS), a WellCare Health Plans, Inc. company, is a management services organization that partners with primary care physicians as they move to value-based payment systems. Its core belief is that primary care physicians are in the best position to influence the quality and cost of healthcare. CHS provides comprehensive support for its physician partners by providing management services, risk contracting, and population health capabilities, including actionable data and other tools to deliver care coordination and closure of gaps in care. CHS provides additional services to secure and deliver favorable value-based contracts with commercial and other health plans.

As of November 2018, CHS manages two Next Generation Model ACOs and 15 Medicare Shared Savings Program ACOs, covering 169,000 Medicare beneficiaries. In addition, CHS partners with physician groups that have come together to form Independent Physician Associations (IPAs). For more information, visit www.CollaborativeHealthSystems.com.

About WellCare Health Plans, Inc.

Headquartered in Tampa, Fla., WellCare Health Plans, Inc. (NYSE: WCG) focuses primarily on providing government-sponsored managed care services to families, children, seniors and individuals with complex medical needs primarily through Medicaid, Medicare Advantage and Medicare Prescription Drug Plans, as well as individuals in the Health Insurance Marketplace. WellCare serves approximately 5.5 million members nationwide as of September 30, 2018. For more information about WellCare, please visit the company's website at www.wellcare.com.

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References: [2017 Shared Savings Program \(SSP\) Accountable Care Organizations \(ACO\) Public-Use File](#)